

**SUMMARY OF COMMUNITY-BASED ORGANIZATION AGREEMENTS AND OTHER DIRECT TREATMENT PROVIDERS  
REQUEST TO THE HEALTH COMMISSION**

*This Agreement is for the provision of direct treatment/services that serves as an extension of DPH's service delivery system.*

<b>Vendor:</b>	<b>Homeless Prenatal Program</b>	<b>Division/Section:</b>	SFHN – ZSFGH – Kaizen Promotion Office, Social Medicine
<b>Address:</b>	<b>2500 18<sup>th</sup> Street</b> <b>San Francisco, CA 94110</b>	<b>Deputy Director:</b>	<b>Greg Wagner</b> <sup>DS</sup>
<b>Contact:</b>	<b>Shellena Eskridge</b> <b>Phone: 415-546-6765</b>	<b>DPH Administrator:</b>	<b>Susan Ehrlich, CEO (628) 206-3517</b> <sup>SE</sup>
		<b>Program Administrator:</b>	<b>Anna Bilinski, CIO</b> <b>Phone: (628) 206-5344</b>
		<b>Contract Analyst:</b>	<b>Anna Gutierrez</b> <b>Phone: (628) 271-6170</b>

Request for approval of a New Grant Agreement with the Homeless Prenatal Program to perform coordinated care services that support pregnant persons, children and their families. The total proposed agreement amount is \$493,429 which includes a 12% contingency for the term of 7/1/2023 through 6/30/2024 (1 year).

**Mark only one for each question below:**

- Vendor Type:**  For Profit  Non-Profit  Government Entity
- Is the Vendor a CMD Certified LBE?**  Yes  No
- Purchasing Authority:**  RFP  Sole Source  
21G.10(b) – Grant Sole Source  
11/17/2022
- Does DPH have other existing agreements with this Vendor?**  Yes  No  
If yes, approximately how many years has DPH been doing business with this Vendor? Provide explanation, as needed.  
11 years+

**AGREEMENT INFORMATION**

**Proposed Transaction**

7/1/2023 to 6/30/2024

**FUNDING SOURCES:**

Grant – Zuckerberg San Francisco General Hospital Foundation

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**TOTAL DPH REVENUES:**

<b>Initial Year</b>	<b>All Ongoing Years <i>exclude initial year</i></b>	<b>Total</b>
\$240,562	\$0	\$240,562
\$200,000	\$0	\$200,000
<b><u>\$440,562</u></b>	<b><u>\$0</u></b>	<b><u>\$440,562</u></b>

12% Contingency Amount

**TOTAL AGREEMENT AMOUNT WITH CONTINGENCY:**

\$52,867	\$0	\$52,867
<b><u>\$493,429</u></b>	<b><u>\$0</u></b>	<b><u>\$493,429</u></b>

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<b><u>ONE-TIME COSTS:</u></b>			
<b><u>ANNUAL AMOUNT WITHOUT CONTINGENCY*:</u></b>			

*\*Ongoing years excludes one-time costs.*

**PROPOSED UNITS OF SERVICES**

Mode(s) of Service & Unit of Service (UOS)/ Number of Contacts (NOC) Definition	Number of Clients		Number of Units/ UOS	Unit Cost
	<input type="checkbox"/> Duplicated	<input checked="" type="checkbox"/> Unduplicated		
Non-Medical Case Management Hours 5,004 x \$48.08 = \$240,562  2.97 FTE x 39 hours x 48 weeks x 90% effort = 5,004	125		5,004	\$48.08
<b>Total ZSFGH Grant = \$240,562 (7/1/23 – 6/30/24)</b>				
Non-Medical Case Management Hours 2,409 x \$51.71 = \$124,552  1.43 FTE x 39 hours x 48 weeks x 90% effort = 2,409	45		2,409	\$51.71
Outpatient Case Management Hours 452 x \$166.92 = \$75,448  0.83 FTE x 17 client encounters x 32 weekly group meetings = 452	140		452	\$166.92
<b>Total ZSFGH Grant = \$200,000 (7/1/24 – 6/30/24)</b>				

**PRIMARY TARGET POPULATIONS**

<b>Agreement's Primary Target Groups</b>	The Homeless Prenatal Program will service all populations and ethnicities with a special focus on pregnant persons, children and their families.
<b>Agreement's Primary Target Neighborhood or Area</b>	All of San Francisco with the Mission area being the primary focus.

**Purpose of Agreement:**

The Homeless Prenatal Program received a grant award from a private grantor thru the Zuckerberg San Francisco General Hospital Foundation to support the Department's Solid Start Initiative program. The Homeless Prenatal

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Program will provide for coordinated care services that include but are not limited to case management, navigation, referrals and linkages to care in collaboration with the ZSFGH Solid Start program. The Solid Start program at ZSFGH promotes patient centered whole person care, health equity, innovations in service delivery, integration of health and social services, multi-agency collaboration, and increased access to services and resources through an integrated care coordination, encircling all pregnant persons and their children.

There will be non-medical and outpatient case management, non-medical case management is provided in the clinics at the hospital, while outpatient case management is provided in collaboration with the ZSFGH Midwives offsite at the Homeless Prenatal Program. Services will include navigation, care coordination, referrals and linkages to care including food security, safe sleep, strollers/care seats, and diapers, and support group meetings. The Homeless Prenatal Program will partner with Solid Start and 5M leadership to establish workflows and processes that will enable Community Health Workers to provide for patient-centered care. 5M is the Obstetrics, Midwifery, and Gynecology clinic at ZSFGH.

**Monitoring Report/Program Review & Follow-up:**

This Agreement will receive annual monitoring through the DPH Business Office of Contract Compliance (BOCC), including for performance and fiscal stability.

**Health Equity and Inclusion Compliance:**

The Vendor will provide the necessary information to comply with the Department's Office of Health Equity (OHE) requirements and will work collaboratively to remove systemic and operational barriers that impede providing appropriate levels of services to meet the needs of disadvantaged BIPOC stakeholders and communities.

**Sole Source:**

The Agreement is authorized under the San Francisco Administrative Code Section 21G.10(b) for Grant Agreements. The Homeless Prenatal Program received a grant award from a private grantor thru the Zuckerberg San Francisco General Hospital Foundation to support the Department's Solid Start Initiative program. The Homeless Prenatal Program received a grant award from a private funder.

**Listing of Executive Director and Board of Directors:**

<b>Executive Director:</b>	Shellena Eskridge	
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<b>Board of Directors:</b>	Tina Change	Dara Landa
	Kelly McGinnis	Psyche Philips
	Emily Reuter	Arpana Vidyarthi
	Sunita Mohanty	
	Vince Carey	
	Gary Francesconi	